

EXHIBIT L

Message

From: julie.papaioannou@chanelusa.com [julie.papaioannou@chanelusa.com]
Sent: 5/17/2018 2:11:38 PM
To: Adam Cagle [cn=adam cagle/ou=us/o=chanel@us_chanel]; Ana Fernandez [cn=ana fernandez/ou=us/o=chanel@us_chanel]; Hannah Wang [cn=hannah wang/ou=us/o=chanel@us_chanel]; nataya_saravitaya-vendor@s5a.com; alicia_dieppa-acosta-vendor@s5a.com; edith_ajubel-vendor@s5a.com; iris_cabralles-vendor@s5a.com; nereida_rodriguez-vendor@s5a.com; jessica_nolin-vendor@s5a.com; Ricardo Delgado [cn=ricardo delgado/ou=us/o=chanel@us_chanel]; ken_izawa-vendor@s5a.com; miguel_bautista-vendor@s5a.com; andrea_jones-vendor@s5a.com; diane_cepeda-vendor@s5a.com; lisette_carvalho-vendor@s5a.com; christina_kung-vendor@s5a.com; denise_seye-vendor@s5a.com; gabriel_tejeda-vendor@s5a.com
CC: adamsheltoncagle@gmail.com; afernandez215@gmail.com; c.melendez828@yahoo.com; Patrycja Sosnowska [cn=patrycja sosnowska/ou=us/o=chanel@us_chanel]; aliciasfachanel@aol.com; nsaravit@gmail.com; impm8@msn.com; lamorita@aol.com; kenizawa@gmail.com; miguelbautistac8@gmail.com; nereida08@gmail.com; gigizjones@gmail.com; dianefast@yahoo.fr; jnolinart@gmail.com; itsmerickyd@hotmail.com; ricardo_delgado-vendor@s5a.com; hannah_huang-vendor@s5a.com; hannahwang28@yahoo.com; lisettenyhc@gmail.com; moomoolady321@aol.com; gabrieltejedak33@gmail.com
Subject: SFA NYC June Counter Schedule
Attachments: _;_.gif;_.gif; SFA NYC June Counter Schedule_2018.xlsx

Hi Team,

Please refer to the attached for the June schedule.

IMPORTANT DATES:

- **June 7th - 10th:** Summer Beauty Week/Grand Reopening CHANEL

*****Please refer to previous email and print outs at counter for ALL details, I have asked each of you to reply back that you have READ my email regarding the event details*****

- **June 17th:** Father's Day - *****FOCUS NEW CHANEL BLEU PARFUM - PRE SELL PRE SELL PRE SELL******
- **June 28th:** Brushes with Greatness!
-

Please let me know if you have any questions. Looking forward to an AMAZING JUNE!!!!

Best,

Julie



SFA NYC June Counter Schedule_2018.xlsx

CHANEL

Julie Papaioannou

Business Manager

Saks 5th Ave

PHONE: +1 646 745 7081

Document Provided in Native Format

Saks NYC
Master Counter Schedule
Week 1
Subject to change

Monthly BTE Goal: \$	Revised Date: 5/10/2018
Monthly FRAG Goal: \$	Week 1 BTE Goal: \$
	Week 1 FRAG Goal: \$

EVENT	BAT's	SUMMER BTY WEEK (TP) + GRAND RE-OPENING ANIMATION					
		SUN	MON	TUE	WED	THURS	FRI
Store Hours		11:00-7:00	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30
BEAUTE GOAL							
BEAUTE LY							
FRAGRANCE GOAL							
FRAGRANCE LY							
		3-Jun	4-Jun	5-Jun	6-Jun	7-Jun	8-Jun
ALICIA	X	A	A	X	A	C	C
NATAYA	X	X (HOL)	X	X	10:30-5:30	X	C
MARGARITA	X	A	X	A	A	C	C
EDITH	IN	X	C	X	C	A	A
KEN	IN	X	A	X	C	C	A
MIGUEL	X	C	X	C	B	A	A
NEREIDA	IN	X	A	X	C	C	B
GIGI	IN	X	X	C	C	B	A
DIANE	X	C	X	C	B	A	A
JESSICA	X	A	X	A	A	C	C
RICARDO	IN	X	C	X	C	B	A
HANNAH	X	C	C	X	B	A	A
LISETTE	IN	X	A	X	A	A	A
CHRISTINA	11:00-4:00	X	X	10:00-3:00	10:00-3:00	X	12:00-5:00
GABRIEL	X	A	A	X	A	C	C
DENISE					MEDICAL LEAVE		
MANAGERS							
JULIE	X	X	E	E	E/L	E/L	E/L
ANA	IN	E	X	E	E	E	L
ADAM	X	X	E	L	E/L	E/L	E/L
STOCKROOM							
CHRISTOPHER	IN	X	X	8-5	8-5	9-6	9-6
SHIFTS		IN: 10:15-7:15					

		CHANNEL PRIVE	
SHIZU			
IRENA			

FREELANCE	BEAUTY	FRAGRANCE	MANAGER'S SCHEDULE

EARLY: 9:00
MID: 10:30
LATE: 11:30

Saks NYC	Master Counter Schedule
Week 3	
Subject to change	

Monthly BTE Goal: \$	Revised Date: 5/10/2018
Monthly FRAG Goal: \$	Week 3 BTE Goal: \$
Week 3	Week 3 FRAG Goal: \$

EVENT	F-DAY	SUN	MON	TUE	WED	THURS	FRI	SAT
BA's								
Store Hours	11:00-7:00	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30
BEAUTE GOAL								
BEAUTE LY								
FRAGRANCE GOAL								
FRAGRANCE LY								
	17-Jun	18-Jun	19-Jun	20-Jun	21-Jun	22-Jun	23-Jun	
ALICIA	X	C	C	X	A	A	A	
NATAYA	X	1:45-8:45	X	X	10:30-5:30	X	A	
MARGARITA	X	A	X	A	A	C	C	
EDITH	X	A	C	A	A	X	C	
KEN	RX	RX	V	V	V	V	V	
MIGUEL	IN	X	C	C	X	A	A	
NEREIDA	IN	X	A	C	A	A	RX	
GIGI	IN	X	X	A	A	C	C	
DIANE	IN	A	A	X	C	C	X	
JESSICA	IN	X	A	X	A	C	C	
RICARDO	X	C	A	A	C	C	RX	
HANNAH	RX	RX	V	V	V	V	V	
LISETTE	RX	A	A	A	X	A	A	
CHRISTINA	11:00-4:00	10:00-3:00	X	X	11:00-4:00	X	12:00-5:00	
GABRIEL	IN	X	C	C	X	A	A	
DENISE					MEDICAL LEAVE			
MANAGERS								
JULIE	X	E	E	X	L	E	E	
ANA	IN	E	E	X	X	VAC	VAC	
ADAM	X	E	L	M	E	X	M	
STOCKROOM								
CHRISTOPHER	X	X	8-5	8-5	8-5	8-5	9-6	9-6
SHIFTS		IN: 10:15-7:15				A: 9:15-6:15		
						B: 10:30-7:30		
						C: 11:45-8:45		

CHANNEL PRIVE
SHIZU
IRENA

FREELANCE
BEAUTY CODE 013
FRAGRANCE CODE 013

MANAGER'S SCHEDULE
EARLY: 9:00
MID: 10:30

LATE: 11:30

Saks NYC	Monthly BTE Goal: \$	Revised Date: 5/10/2018
Master Counter Schedule	Monthly FRAG Goal: \$	Week 4 BTE Goal: \$

Week 4
Subject to change

EVENT		BRUSHES WITH GREATNESS		
BA's	SUN	MON	TUE	WED
Store Hours	11:00-7:00	10:00-8:30	10:00-8:30	10:00-8:30
BEAUTE GOAL				
BEAUTE LY				
FRAGRANCE GOAL				
FRAGRANCE LY	24-Jun	25-Jun	26-Jun	27-Jun
ALICIA	IN	C	C	A
NATAYA	10:15-5:15	X	X	X
MARGARITA	IN	A	A	A
EDITH	X	A	A	C
KEN	RX	RX	C	C
MIGUEL	IN	C	C	C
NEREIDA	RX	V	V	V
GIGI	X	C	X	B
DIANE	IN	X	A	A
JESSICA	IN	A	X	X
RICARDO	RX	V	V	V
HANNAH	IN	X	A	C
LISETTE	X	A	X	C
CHRISTINA	RX	V	V	V
GABRIEL	X	C	X	A
DENISE				MEDICAL LEAVE
MANAGERS				
JULIE	X	E	L	E
ANA	X	E	X	E
ADAM	IN	X	E	M
STOCKROOM				
CHRISTOPHER	IN	8-5	8-5	8-5
SHIFTS	IN: 10:15-7:15		A: 9:15-6:15 B: 10:30-7:30 C: 11:45-8:45	
	CHANEL PRIVE			
FREELANCE				
SHIZU				
IRENA				
FRAGRANCE CODE 013				
MANAGER'S SCHEDULE				
EARLY: 9:00				
MID: 10:30				
LATE: 11:30				

Saks NYC		Master Counter Schedule							Subject to change			
Week 5												
Monthly BTE Goal:		Revised Date: 5/10/2018										
Monthly FRAG Goal:		Week 5 BTE Goal: \$										
Week 5 FRAG Goal: \$		Week 5 FRAG Goal: \$										
EVENT		SUN	MON	TUE	WED	THURS	FRI	SAT	7-Jul			
BA's		11:00-7:00	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30			
Store Hours												
BEAUTE GOAL												
BEAUTE LY												
FRAGRANCE GOAL												
FRAGRANCE LY												
1-Jul		2-Jul	3-Jul	4-Jul	5-Jul	6-Jul	7-Jul					
ALICIA		RX	RX (HOL)	V	V	X	X					
NATAYA		IN	X	X	9:15-4:15	10:30-5:30						
MARGARITA		X	A	X	A	A	C					
EDITH		RX	RX (HOL)	V	V	X	X					
KEN		IN	C	X	X (HOL)	X	A					
MIGUEL		X	A	A	A	C	C					
NEREIDA		RX	B	A	C	X	C					
GIGI		X	B	X	C	C	A					
DIANE		X	C	C	A	A	X					
JESSICA		X	A	X	A	A	C					
RICARDO		IN	X	C	C	A	X					
HANNAH		IN	C	C	B	X	X					
LISETTE		IN	A	X	X (HOL)	X	A					
CHRISTINA		RX	RX (HOL)	RX	V	V	A					
GABRIEL		IN	X	X (HOL)	C	A	C					
DENISE					MEDICAL LEAVE							
MANAGERS												
JULIE		X	E	E	E	X	X (HOL)					
ANA		IN	E	X (HOL)	X (HOL)	X	L					
ADAM		X		L	X	M	E					
STOCKROOM												
CHRISTOPHER					RX (HOL)	V	V					
SHIFTS		IN: 10:15-7:15										
FREELANCE		CHANNEL PRIVE										
SHIZU												
IRENA												
FREELANCE BEAUTY		FRAGRANCE RSS										
MANAGER'S SCHEDULE		EARLY: 9:00										
		MID: 10:30										
		LATE: 11:30										

**Saks NYC
Master Counter Schedule**
Week 1
Subject to change
Monthly BTE Goal: \$ [REDACTED]
Monthly FRAG Goal: \$ [REDACTED]
Revised Date: 5/10/2018
Week 1 BTE Goal: \$ [REDACTED]
Week 1 FRAG Goal: \$ [REDACTED]

EVENT	BA's	SUN	MON	TUE	WED	THURS	FRI	SUMMER BTY WEEK (TP) + GRAND RE-OPENING ANIMATION		
								SAT	SAT	SAT
Store Hours		11:00-7:00	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30
BEAUTE GOAL										
BEAUTE LY										
FRAGRANCE GOAL										
FRAGRANCE LY										
		3-Jun	4-Jun	5-Jun	6-Jun	7-Jun	8-Jun	9-Jun		
ALICIA	X	A	A	X	X	A	C	C		
NATAYA	X	X (HOL)	X	X	X	10:30-5:30	X	C		
MARGARITA	X	A	X	A	A		C	C		
EDITH	IN	X	C	X	C		A	A		
KEN	IN	X	A	X	C		C	A		
MIGUEL	X	C	X	C	B		A	A		
NEREIDA	IN	X	A	X	C		C	B		
GIGI	IN	X	X	C	C		B	A		
DIANE	X	C	X	C	B		A	A		
JESSICA	X	A	X	A	A		C	C		
RICARDO	IN	X	C	X	C		B	A		
HANNAH	X	C	C	X	B		A	A		
LISETTE	IN	X	A	X	A		A	A		
CHRISTINA	11:00-4:00	X	X	10:00-3:00	10:00-3:00	X	12:00-5:00	C		
GABRIEL	X	A	A	X	A		C	C		
DENISE						MEDICAL LEAVE				
MANAGERS										
JULIE	X	X	E	E	E	E/L	E/L	E/L		
ANA	IN	E	X	E	E	E	E	L		
ADAM	X	X	E	L	E/L	E/L	E/L	E/L		
STOCKROOM										
CHRISTOPHER	IN	X	X	X	8-5	8-5	9-5	9-6		
SHIFTS		IN: 10:15-7:15								
CHANNEL PRIVE										
SHIZU										
IRENA										

FREELANCE										
BEAUTY										
FRAGRANCE										
MANAGER'S SCHEDULE										

EARLY: 9:00										
MID: 10:30										
LATE: 11:30										

Monthly BTE Goal: \$	Revised Date: 5/10/2018
Monthly FRAG Goal: \$	Week 2 BTE Goal: \$ Week 2 FRAG Goal: \$

Subject to change

CHANEL PRIVE

SHIZU							
IRENA							

FREE LANCE

BEAUTY

FRAGRANCE

FRAGRANCE REG

**FRAGRANCE
MANAGER'S
EARLY: 9:00
MID: 10:30
LATE: 11:30**

6/6-EGS Doc

Revised Date 9/20/2018

Monthly FRAG Goal: \$

Week 3 BTE Goal: \$

Week 3 FRAG Goal: \$

Subject to change

CHANEL PRIVE

SHIZU _____
IRENA _____

FREELANCE

BEAUTY CODE 013							
Fragrance Code 013							

MANAGER'S SCHEDULE

EARLY: 9:00
MID: 10:30
LATE: 11:30

**EARLY: 9:00
MID: 10:30
LATE: 11:30**

Saks NYC
Master Counter Schedule
Week 4
Subject to change

Monthly BTE Goal: \$	Revised Date: 5/10/2018
Monthly FRAG Goal: \$	Week 4 BTE Goal: \$

EVENT	BRUSHES WITH GREATNESS							
	BA's	SUN	MON	TUE	WED	THURS	FRI	SAT
Store Hours	11:00-7:00	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30
BEAUTE GOAL								
BEAUTE LY								
FRAGRANCE GOAL								
FRAGRANCE LY								
	24-Jun	25-Jun	26-Jun	27-Jun	28-Jun	29-Jun	30-Jun	
ALICIA	IN	C	C	A	RX	RX	V	
NATAYA	10:15-5:15	X	X	X	B	X	1:45-8:45	
MARGARITA	IN	A	A	A	A	X	X	
EDITH	X	A	A	C	C	X	A	
KEN	RX	RX	C	C	A	A	A	
MIGUEL	IN	C	C	X	A	A	X	
NEREIDA	RX	RX	V	V	V	V	V	
GIGI	X	C	X	C	B	A	A	
DIANE	IN	X	A	X	C	C	A	
JESSICA	IN	A	X	A	A	C	X	
RICARDO	RX	RX	V	V	V	C	C	
HANNAH	IN	X	A	X	A	C	C	
LISETTE	X	A	A	X	A	A	A	
CHRISTINA	RX	RX	V	V	V	V	V	
GABRIEL	X	C	X	A	C	A	X	
DENISE				MEDICAL LEAVE				
MANAGERS								
JULIE	X	E	L	E	M	X	E	
ANA	X	E	X	E	E	L	L	
ADAM	IN	X	E	M	L	E	X	
STOCKROOM								
CHRISTOPHER	IN	8-5	8-5	8-5	8-5	RX	RX	
SHIFTS	IN: 10:15-7:15	A: 9:15-6:15 B: 10:30-7:30 C: 11:45-8:45						

CHANEL PRIVE

SHIZU							
IRENA							

FREELANCE							
BEAUTY CODE 013							
FRAGRANCE CODE 013							

MANAGER'S SCHEDULE							
EARLY: 9:00							
MID: 10:30							
LATE: 11:30							

Saks NYC
Master Counter Schedule
Week 5
Subject to change

Monthly BTE Goal: [REDACTED]
Monthly FRAG Goal: [REDACTED]

Revised Date: 5/10/2018
Week 5 BTE Goal: \$
Week 5 FRAG Goal: \$

EVENT								
	BA's	SUN	MON	TUE	WED	THURS	FRI	SAT
Store Hours	11:00-7:00	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30	10:00-8:30
BEAUTE GOAL								
BEAUTE LY								
FRAGRANCE GOAL								
FRAGRANCE LY								
	1-Jul	2-Jul	3-Jul	4-Jul	5-Jul	6-Jul	7-Jul	
ALICIA	RX	RX	RX (HOL)	V	V	V	V	
NATAYA	IN	X	X	9:15-4:15	10:30-5:30	X	X	
MARGARITA	X	A	X	A	A	C	C	
EDITH	RX	RX	RX (HOL)	V	V	V	V	
KEN	IN	C	X	X (HOL)	X	A	C	
MIGUEL	X	A	A	A	C	C	X	
NEREIDA	RX	B	A	C	X	C	A	
GIGI	IN	B	X	X(HOL)	X	A	A	
DIANE	X	C	C	A	A	X	A	
JESSICA	X	A	X	A	A	C	C	
RICARDO	IN	X	C	C	A	X	B	
HANNAH	IN	C	C	B	X	X	A	
LISETTE	IN	A	X	X (HOL)	X	A	A	
CHRISTINA	RX	RX	RX (HOL)	RX	V	V	V	
GABRIEL	IN	X	X	X (HOL)	C	A	C	
DENISE				MEDICAL LEAVE				
MANAGERS								
JULIE	X	E	E	E	X	X(HOL)	E	
ANA	IN	E	X	X(HOL)	X	L	L	
ADAM	X	X(HOL)	L	X	M	E	E	
STOCKROOM								
CHRISTOPHER	RX	RX	RX (HOL)	V	V	V	V	
SHIFTS	IN: 10:15-7:15	A: 9:15-6:15 B: 10:30-7:30 C: 11:45-8:45						

CHANEL PRIVE

SHIZU						
IRENA						

FREELANCE						
BEAUTY						
FRAGRANCE RSS						
MANAGER'S SCHEDULE						
EARLY: 9:00						
MID: 10:30						
LATE: 11:30						